1. Introduction

As recently as the mid-1990s, most models used in financial analysis of insurance were deterministic. Based on sets of static parameters and assumptions, these models largely ignored random fluctuations that were likely to occur. Sensitivity analyses were performed but were generally limited to a fixed number of defined scenarios. This deterministic approach is rapidly being replaced by stochastic modeling that can better inform insurers on pricing, financial planning, and capital assessment strategies. Huge advancements in computing power have made it possible for actuaries and financial planners to better understand the increasingly complex risk profiles of insurers’ evolving product design.

This seminar is based on the book “Stochastic Modeling – Theory and Reality from an Actuarial Perspective” (copyright © 2010 International Actuarial Association) which intends to provide actuaries with a comprehensive resource that details current stochastic methods, provides background on the stochastic technique as well as their advantages and disadvantages.
2. Participants

The seminar is suited for actuaries, actuarial students and other professionals involved and interested in actuarial modeling in life and non-life.

Attendees are encouraged to bring a laptop computer with Microsoft Excel installed.

3. Purpose and Nature

The seminar will cover a wide range of topics presented in the book “Stochastic Modeling – Theory and Reality from an Actuarial Perspective”. The first day of the seminar will focus on risk management and actuarial modeling issues. The day will start with an introduction to stochastic modeling, including a practical discussion of when stochastic models are appropriate or necessary and when they may not be. The day continues with a case study designed to be of interest to actuaries in all practice areas.

The second day (and the morning of the third day) of the seminar will be split into two separate sessions, one that will focus on life actuarial issues and the other will focus on non-life actuarial issues. In the life session, the lecturers will present stochastic models for interest rates, mortality, and morbidity, among other risk factors, and will demonstrate how these models can be developed, calibrated, implemented and reviewed. This will also involve detailed case studies illustrating the use of stochastic models in life insurance business.

In the non-life sessions, the lecturers will present an overview of stochastic models, including triangle based, frequency / severity, catastrophe financial and dynamic risk models, and will demonstrate how these models can be developed, calibrated, implemented and reviewed. Building on this overview, the lecturers will then take you through a deeper look at the Mack and ODP Bootstrap models and discuss the calculation of one-year reserving risk. As with the life session, the early sessions will focus on the technical aspects of stochastic models and the later sessions will be a case study format intended to demonstrate the practical application of these models.

The third day will continue the separate life and non-life sessions in the first session. In the second session, we will again have a joint session to discuss a concluding case study.

All participants will receive a copy of the book “Stochastic Modeling – Theory and Reality from an Actuarial Perspective” which is presented by the International Actuarial Association (IAA) in collaboration with Milliman. A guide for practitioners interested in understanding this important emerging field, this book presents the mathematical and statistical framework necessary to develop stochastic models in any setting (insurance or otherwise). Sufficient mathematical detail is presented but no advanced background in mathematics or statistics is required.
4. Lecturers

Jeff Courchene
Jeff’s area of expertise is international property and casualty insurance: particularly reserving, reinsurance analysis, mergers and acquisitions (M&A) activity, advanced pricing techniques, and dynamic financial modeling. Jeff has extensive experience in matters related to both personal and commercial lines of business in the United States, United Kingdom, Middle East, and continental Europe. His experience includes leading the review of reserves of various European (re)insurers as part of due diligence assignments, leading dynamic financial modeling projects both in the United States and Europe, and contributing to Milliman internal Solvency II working party as an author and presenter. Jeff is a Fellow of the Casualty Actuarial Society and a Member of the American Academy of Actuaries.

Andrew H. Dalton
Andrew is a Principal and Consulting Actuary in Milliman’s Philadelphia office and a primary author contributing to Life sections of the book “Stochastic Modeling – Theory and Reality from an Actuarial Perspective”. Andrew's professional experience includes work on actuarial appraisals for mergers and acquisitions, asset and liability analysis, cash flow testing, and economic capital for life and health companies. Andrew is a Fellow of the Society of Actuaries and a Member of the American Academy of Actuaries. He holds a Masters Degree in Business Administration, concentrating in Finance and Statistics, from the Leonard N. Stern School of Business of New York University.

Grzegorz Darkiewicz-Moniuszko
Grzegorz is a consultant with the Warsaw office of Milliman. His expertise includes risk management and Solvency II, market consistent embedded value, asset-liability management, replicating portfolios, economic scenarios, and interest rate modeling. Grzegorz has an MSc in Mathematics from the University of Poland, Warsaw, and a PhD in Applied Economics from the Catholic University of Leuven, Belgium.

Mark Shapland
Mark is a Consulting Actuary in Milliman’s Dubai office and a primary author contributing to Non-Life sections of the book. Mark's area of expertise is non-life insurance, particularly pricing (personal and commercial lines), reserving (including reserve variability and asbestos liabilities), individual risk and association-type dividend plans and premium rates for large accounts, reinsurance, data management, and dynamic risk modeling. Mark has international experience, having worked in Europe for four years, as well as shorter assignments in many other countries. He also has extensive experience in the development of actuarial software tools and is the lead actuary for the Milliman Reserve Variability software development team. Mark is a Fellow of the Casualty Actuarial Society, an Associate of the Society of Actuaries and a Member of the American Academy of Actuaries.

5. Language

The language of the seminar will be English.
6. Preliminary Programme

**Monday, 21 September 2015**

**Joint Session (Andrew Dalton)**

12.00 – 12.15   Registration
12.15 – 13.00   Lunch
13.00 – 13.15   Welcome and opening (EAA)
13.15 – 15.00   Introduction to Stochastic Modeling – when should it be used?  
                 Technical Background for Stochastic Modeling:  
                 Stochastic Techniques
                 Monte Carlo Simulation
                 Binomial Models
15.00 – 15.15   Coffee break
15.15 – 17.00   Stochastic Pricing Case Study
                 Selection of model assumptions
                 Calibrating the model
                 Generating the scenarios
                 Developing projection output
                 Pricing the product
                 Participants will work on Excel-based examples

approx. 18.30   Dinner

**Tuesday, 22 September 2015**

**Life Session (Andrew Dalton/Other Speaker TBD)**

08.45   Opening of day 2
08.45 – 10.45   Theoretical background of Mortality models
                 Introduction to Mortality models
                 Case Study 1: Mortality
10.45 – 11.00   Coffee Break
11.00 – 12.45   Theoretical background on Lapse models
                 Introduction to Lapse models
                 Case Study 2: Lapse
12.45 – 13.45   Lunch
13.45 – 15.00   Case Study 3: Dynamic Policyholder Behavior
15.00 – 15.15   Coffee break
15.15 – 16.45   Case Study 4: Perspectives on Economic Capital

**Non-Life Session (Jeff Courchene/Mark Shapland)**

08.45   Opening of day 2
08.45 – 10.45   Introduction to Non-Life Stochastic Models
                 Non-Life Claims Models
                 Triangle-based Models
                 Frequency/Severity Models
                 Catastrophe Models
                 Non-Life Financial Models
                 Non-Life Dynamic Risk Models
10.45 – 11.00   Coffee break
11.00 – 12.45   A Deeper Look / Hands On Approach (ODP Bootstrap)
12.45 – 13.45   Lunch
13.45 – 15.00   Applications of Stochastic Modeling (Non-Life Insurance)
                 Case Study 1: Reserve Variability
15.00 – 15.15  Coffee break
15.15 – 16.45  Applications of Stochastic Modeling (Non-Life Insurance)
               Case Study 2: GLM Bootstrap
               Case Study 3: Solvency II
approx. 17.30  Social Event

**Wednesday, 23 September 2015**

**Life Session (Grzegorz Darkiewicz-Moniuszko)**

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<thead>
<tr>
<th>Time</th>
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<tbody>
<tr>
<td>08.45</td>
<td>Opening of day 3</td>
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<tr>
<td>08.45 – 10.15</td>
<td>Risk Neutral Economic Scenario Generators: introduction to the concepts and notations</td>
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<td>10.15 – 10.30</td>
<td>Coffee Break</td>
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<tr>
<td>10.30 – 12.00</td>
<td>Dynamics and calibration of interest rate models Excel examples</td>
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<td>12.00 – 13.00</td>
<td>Lunch</td>
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**Non-Life Session (Jeff Courchene/Mark Shapland)**

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**Joint Session (Speaker TBD)**

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<tr>
<td>13.00 – 14.45</td>
<td>Life/Non-Life Case Study focusing on senior management perspective</td>
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<tr>
<td>14.45 – 15.00</td>
<td>Concluding remarks, closing of seminar (EAA)</td>
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**7. Fees & Registration**

Please register for the seminar as soon as possible because of the expected demand. If there are more persons interested in this seminar than places available we will give priority to the registrations received first. Please send your registration as soon as possible by using our online registration form at [www.actuarial-academy.com](http://www.actuarial-academy.com).

Your registration is binding. Cancellation is only possible up to 4 weeks before the first day of seminar. If you cancel at a later date, the full seminar fee is due. You may appoint someone to take your place, but must notify us in advance. EAA has the right to cancel the event if the minimum number of participants is not reached.

Please always give your invoice number when you effect payment. All bank charges are to be borne by the participant. We will send you an invoice, please allow a few days for handling.

**Your early-bird registration fee is € 790.00 plus 21 % VAT until 21 July 2015. After this date the fee will be € 970.00 plus 21 % VAT.**
8. Accommodation / Venue

The seminar will take place at the hotel

HOTEL MARIVAUX BRUSSELS
Boulevard Adolphe Max 98
1000 Brussels, Belgium
Phone: +32 2 2270300 | www.hotelmarivaux.be

We arranged special prices for accommodation. The special price is 85 € (Sunday) and 135 € (Monday, Tuesday) per night, including breakfast and VAT. It is valid for bookings by 23 August 2015 out of our allotment “EAA Seminar”. Our allotment includes a limited number of rooms. Kindly book your accommodation directly with the hotel, and note the hotel's cancellation policy.

9. CPD

For this seminar, the following CPD points are available under the CPD scheme of the relevant national actuarial association:

- Austria: 15 points
- Belgium: 15 points
- Croatia: 15 hours
- Bulgaria: 12 points
- Czechia: 2-3 points (individual accreditation)
- Estonia: 15 hours
- Germany: 15 hours
- Hungary: 16 points
- Ireland: 15 hours
- Italy: 5 credits (GdLA individual accreditation)
- Netherlands: approx. 14 PE-Points (individual accreditation)
- Russia: 40 points
- Slovakia: 8 points
- Slovenia: 50 points
- Switzerland: 15 points

No responsibility is taken for the accuracy of this information.