

How sensitive is our exposure to inflation?

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On the role of inflation for (re) insurers

- **BUSINESS** Inflation erodes the underwriting discipline and profitability
 - Pricing
 - ‘*Calculate the premium required to cover all expected cost components!*’;
Inflation increases the required premium, particularly for long-tailed business.
 - ‘The insurer receives a fixed premium *today* but has to compensate for the value of a claim in some *future!*’ A corresponding inflation caused gap would increase the price.
 - Demand for insurance
 - ‘*Buying insurance is forward-looking behavior!*’ In high-inflation regimes due to higher uncertainty, less mid-term and long-term investments are made.

In the 1970s, higher inflation velocity coincides with subsequent drops in underwriting and profitability.
- **RISK** Unexpected inflation, deviation from the expected, is a risk for reserving.

Sensitivity: towards its definition in a One-Year-view

Given that at the end of the year inflation deviates from what is expected by n base point, how much does actual payment then deviate from the expected?

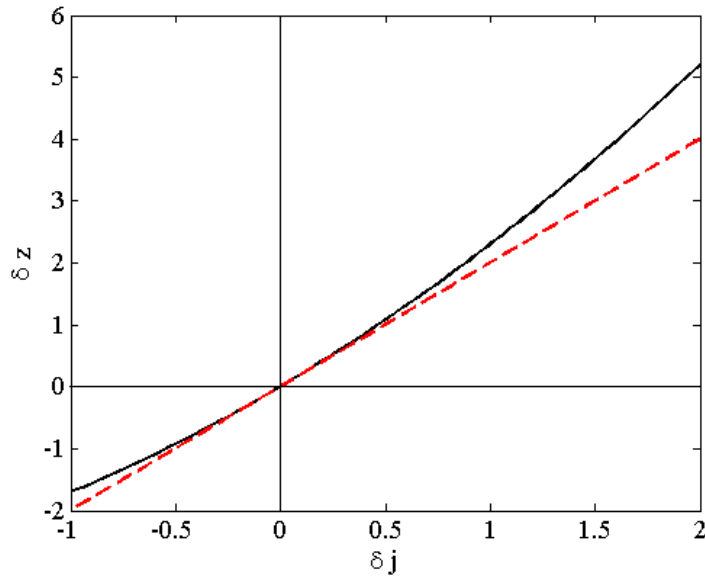
$$\delta j := \frac{j - \hat{j}}{\hat{j}}$$

expected inflation \hat{j} j realized inflation

expected payment \hat{z} z realized payment

$$\delta z := \frac{z - \hat{z}}{\hat{z}}$$

Sensitivity: its definition as an elasticity



DEFINITION [Sensitivity] The *sensitivity* of an exposure is defined as the elasticity of the payment function with respect to economic inflation, i.e.

$$\mathcal{R} := \left. \frac{\delta z}{\delta j} \right|_{\delta j = 0}$$

Note that according to this definition, $z = \hat{z}(1 + \mathcal{R}\delta j)$ so that $\mathcal{R}\delta j$ might be regarded as the **rate of claims inflation**.

How to estimate the sensitivity of a contract from real data

CONTRACT		STRUCTURED NOMINAL LOSS	
LOSS MODEL			
severity parameter	Pareto α	2	
ATTACHMENT POINT	2'000'000 USD	500'000 USD	
COVER	∞		
further contract conditions including annual conditions			
	none		

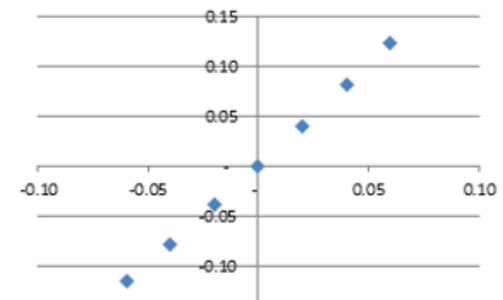
Varying the inflation level is numerically equivalent to varying the deductible.

$$Z = \max(jX - d, 0)$$

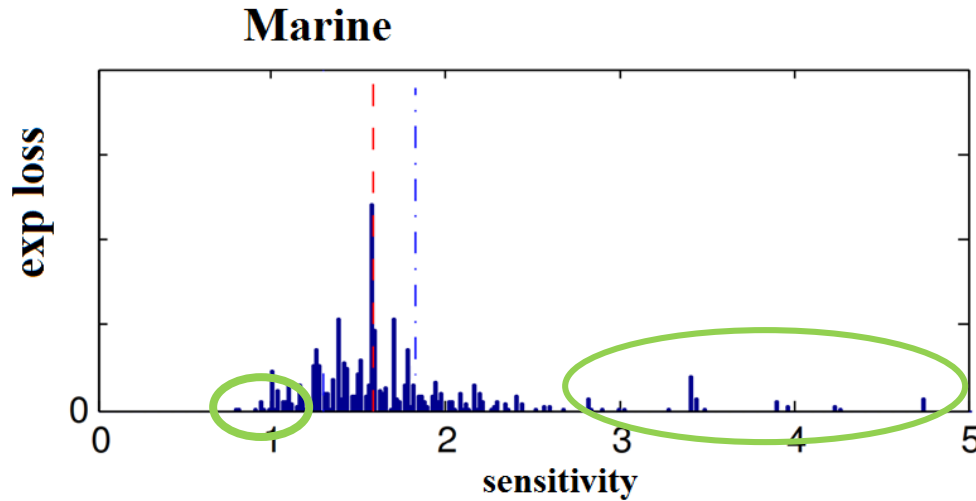
$$= j \max\left(X - \frac{d}{j}, 0\right)$$

$$\mathcal{R} := \left. \frac{\delta z}{\delta j} \right|_{\delta j = 0}$$

δj	j	d	z	δz	$\frac{\delta z}{\delta j}$	
delta j	j	mod att pt	mod struc loss	infl payment	ratio	sensitivity
-0.06	0.94	2'127'660	470'000	441'800	-0.12	1.94
-0.04	0.96	2'083'333	480'000	460'800	-0.08	1.96
-0.02	0.98	2'040'816	490'000	480'200	-0.04	1.98
-	1.00	2'000'000	500'000	500'000	-	2.00
0.02	1.02	1'960'784	510'000	520'200	0.04	2.02
0.04	1.04	1'923'077	520'000	540'800	0.08	2.04
0.06	1.06	1'886'792	530'000	561'800	0.12	2.06



Distribution of sensitivities in a Line of Business



mean sensitivity: 1.80

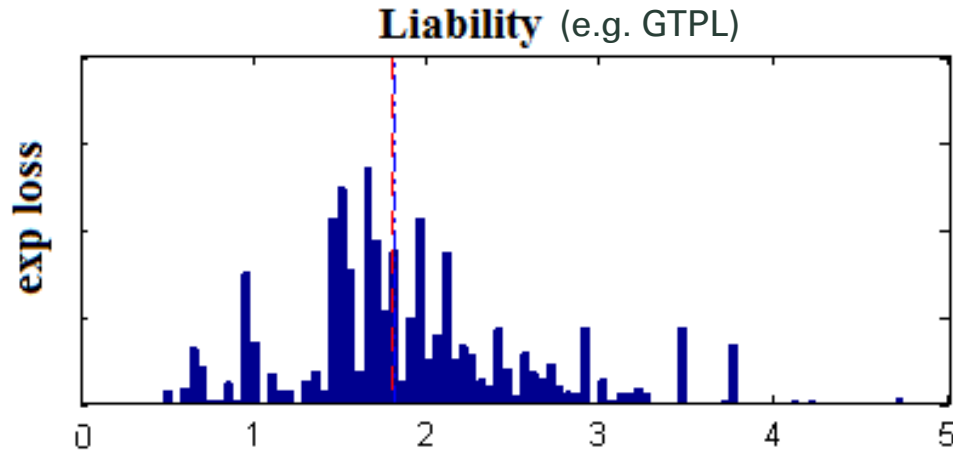
median sensitivity : 1.58

MAD sensitivity: 0.20

The sensitivity of the portfolio is the convex sum of the individual sensitivities of the contracts involved

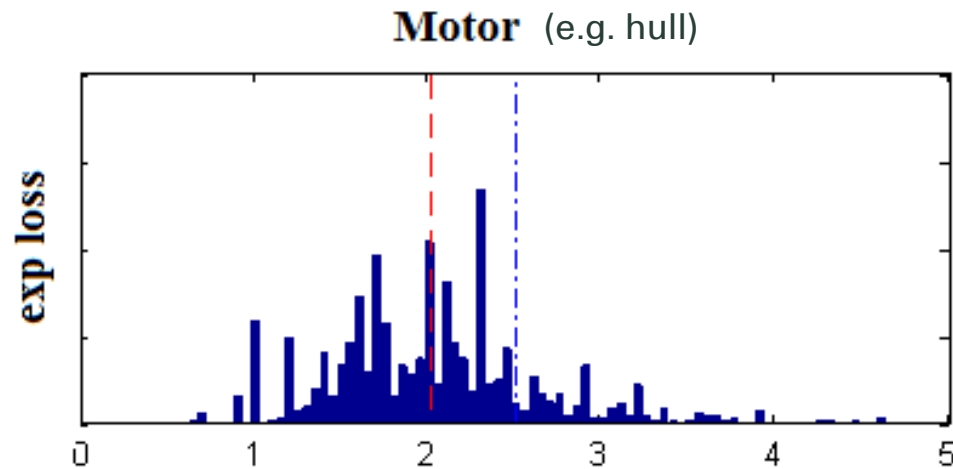
$$\mathcal{R} = \sum_i \zeta_i \mathcal{R}^{(i)} \quad \zeta_i = \frac{z_i(0)}{\sum_j z_j(0)}$$

‘Experienced grown’ rule of thumb values and statistical estimate



RoTh:
range [1,2]
mean 1.8

median 1.8 (± 0.3)



RoTH:
range [1.5, 3]
mean 2.5

median 2.0 (± 0.4)

Back to the theoretical roots: What do these numbers mean

Let losses be distributed according to some distribution φ , whose first moment exists. Then the sensitivity of a Excess-of-Loss contract with retention $r \geq 0$ and infinite cover is

$$R_r^\infty(\varphi) = 1 + \frac{r}{\mathbb{E}[(Y - r) | Y \geq r]}$$

Let claim sizes C be distributed according to some φ , whose first moment exists. According to eqn (1) we have that $j = \hat{j}(1 + \delta j)$, where $|\delta j| < 1$ is sufficiently small. Further let $X = jC$ and $Y = \hat{j}C$, so that $X = (1 + \delta j)Y$. Expected payment is

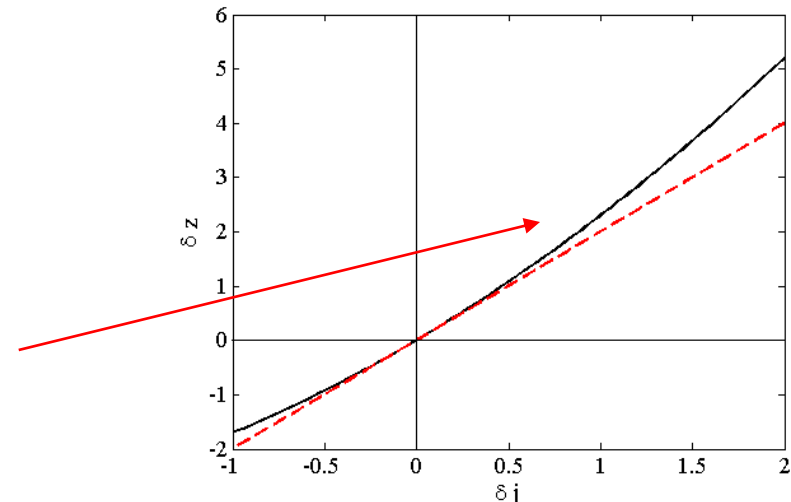
$$\mathbb{E}(X - r)^+ = z(\delta j) =: (1 + \delta j)\mathbb{E}\left(Y - \frac{r}{1 + \delta j}\right)^+$$

Expanding the expected payment in $\delta j = 0$ yields

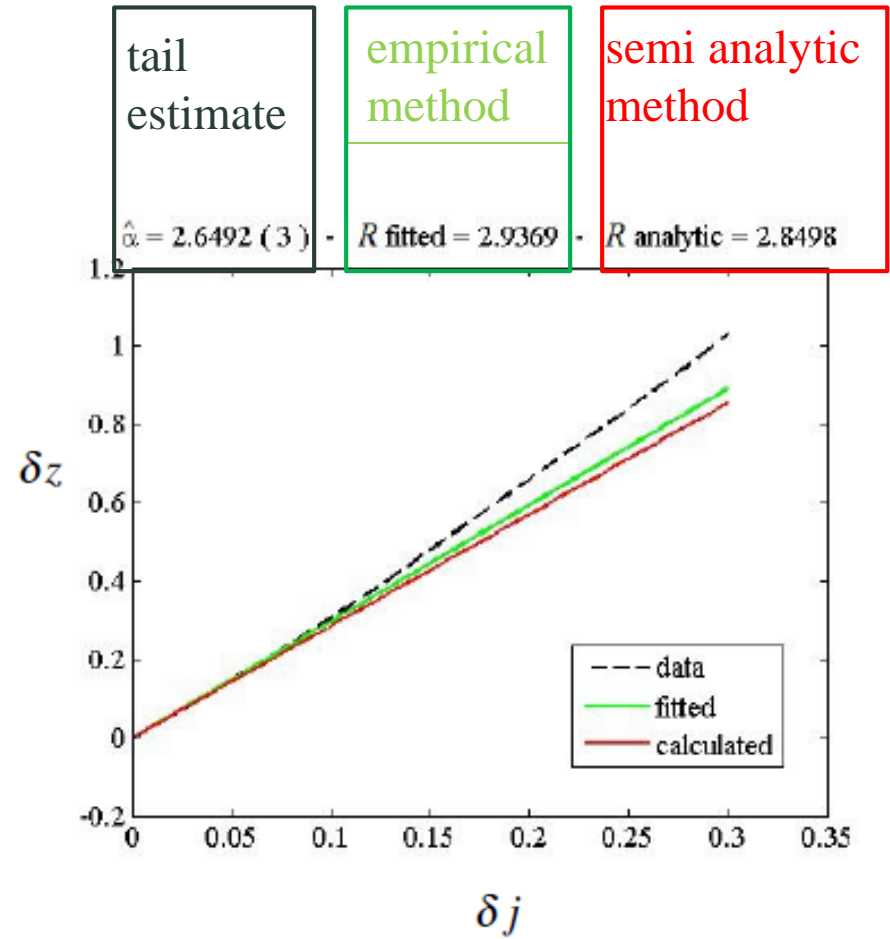
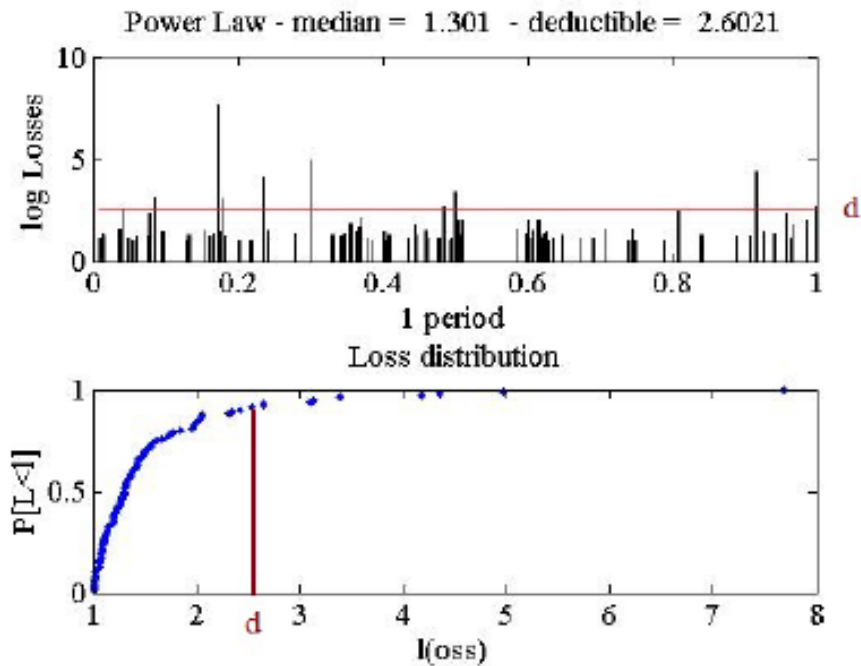
$$z(\delta j) = z(0) + z'(0)\delta j + \frac{1}{2}z''(0)(\delta j)^2 + \mathcal{O}((\delta j)^3).$$

Note that $z''(0) = r^2\varphi(r) \geq 0$. Respecting that $z(0) = \hat{z}$, we obtain $\delta z = \frac{z(\delta j) - \hat{z}}{\hat{z}} = \frac{z'(0)}{z(0)}\delta j$. Thus $R_r^\infty(\varphi) = \frac{z'(0)}{z(0)}$. Using $z(0) = \int_r^\infty (y - r)\varphi(y)dy$, we obtain

$$R_r^\infty(\varphi) = \frac{\int_r^\infty y\varphi(y)dy}{\int_r^\infty (y - r)\varphi(y)dy}$$



Two ways to estimate sensitivities (100 events only!)



Is the Pareto α an universal upper bound?

PARETO DISTRIBUTION

$$\varphi_{\alpha}(y) = \alpha \frac{r^{\alpha}}{y^{1+\alpha}}$$

$$\alpha > 1 \quad y \geq r$$

$$R_r^{\infty}(\varphi) = \alpha.$$

GENERALISED PARETO DISTRIBUTION

$$\varphi(y) = \frac{1}{\sigma} \left(1 + \frac{1}{\alpha} \left(\frac{y}{\sigma} \right) \right)^{-(1+\alpha)}$$

$$\alpha > 1, \sigma > 0$$

$$R_r^{\infty}(\varphi) = \frac{\alpha\sigma + \alpha r}{\alpha\sigma + r}$$

BENKTANDER-WEIBULL

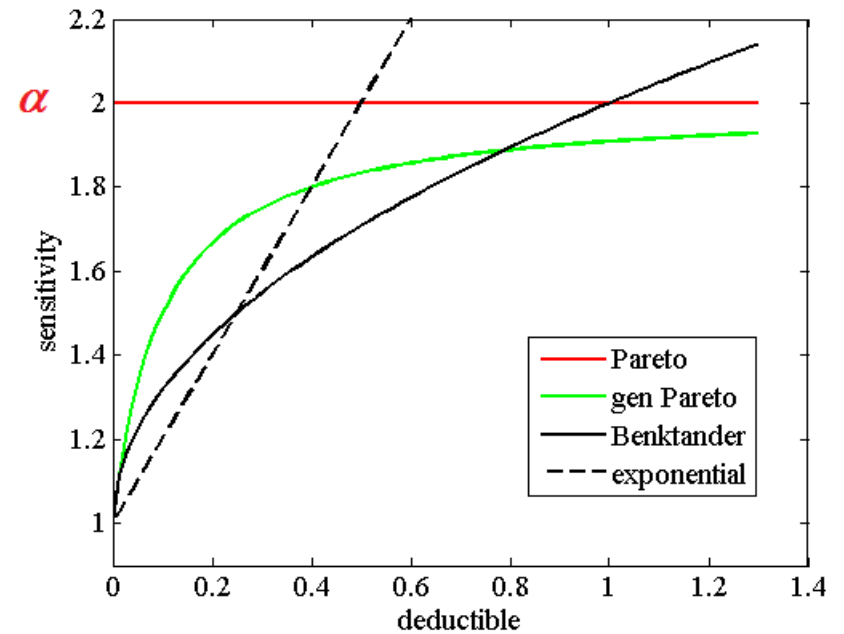
$$\varphi_{\alpha,b}(y) = \frac{dB_{\alpha,b}(y)}{dy}$$

$$R_r^{\infty}(\varphi) = 1 + (\alpha - 1)r^b$$

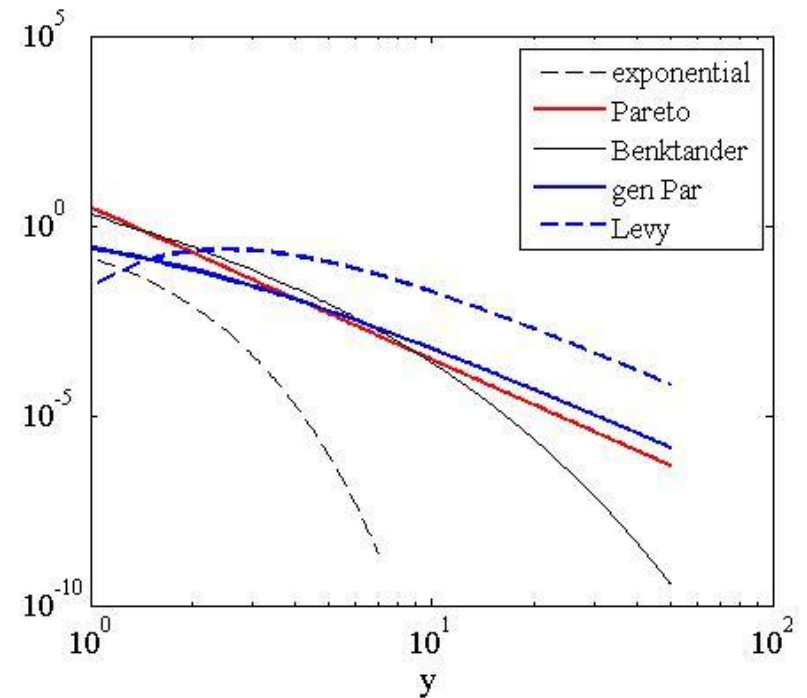
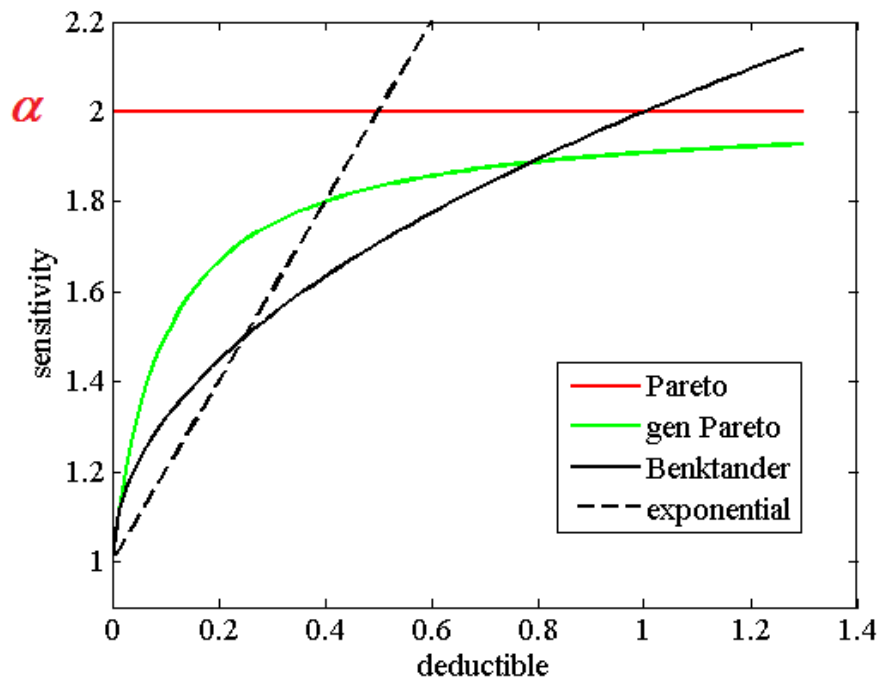
EXPONENTIALLY DISTRIBUTED

$$\varphi(y) = \alpha e^{-\alpha y}, \alpha > 0$$

$$R_r^{\infty}(\varphi) = 1 + \alpha r$$



When is the Pareto α an upper bound for the vulnerability?



Sensitivity and Stabilisation clause

(based on B.J.J. Alting von Geusau: *Indexed Annuities and Stability Clause, General Insurance Convention 72(2), 163-174, 1985*)

The relative change in unexpected payments δz due to unexpected inflation δj for a XL contract with retention r , cover κ and a stabilisation clause whose clause index k has rate δk obeys

$$\delta z = \delta j + \left(R_r^\kappa(\phi) - 1 \right) (\delta j - \delta k)$$

The corresponding sensitivity yields

$$\mathcal{R}_r^\kappa(\delta k) = 1 + \left(R_r^\kappa(\phi) - 1 \right) \left(1 - \frac{\delta k}{\delta j} \right)$$

The percentage change of sensitivity due to a stabilisation clause of clause index k is

$$\delta \mathcal{R}_r^\kappa(\delta k) := \frac{\mathcal{R}_r^\kappa(\delta k) - R_r^\kappa(\phi)}{R_r^\kappa(\delta k)} = \frac{\delta k}{\delta j} \left(\frac{R_r^\kappa(\phi) - 1}{R_r^\kappa(\phi)} \right)$$

Thank you

“A major risk emerges if economic figures overrule ethical behaviour.”



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